

OUR HQ IS GROWING

Variotherm's forward-looking extension has great views too!

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Solid growth

Wood really is a wonderful building material. Quintessentially Austrian, sustainable, versatile, stable, strong and well-liked. Wood is growing, wood is "in" and wood makes sense. Just like Variotherm! It thus seemed perfectly natural to design the extension that had become necessary – our fourth in the last 14 years – using this wonderful natural material.

Renovating in a manner that respects existing structures instead of simply tearing these down is thankfully becoming increasingly popular. With drywall and timber constructions, you'll never be barking up the wrong tree – instead, you'll be making the logical, environmentally friendly choice! For a number of years now, it has been evident that products for this sector represent extremely important branches of business for Variotherm too – indeed, they are the future!

Back when the markets for these products were still in their early stages, we were already significantly expanding our production and expertise in drywall construction products for floors, walls and ceilings and establishing ourselves firmly in these sectors. Our business associates and visitors to Variotherm will soon be better able to see the fruits of these innovative all-round systems and experience and appreciate them for themselves. After all, we naturally also gave our products the opportunity to show off their attractive features in our extension.

Wood changes and matures in a long-term manner. Great new partners and impressive reference projects are also shooting up in this fertile environment that has been fostered by the Variotherm team for 38 years now. We are proud to be able to present new employees to you again in this issue of our magazine. You will also find a lot of innovative ideas and products in this magazine that are perfectly adapted for buildings that use wood to various extents.

With our new extension, Variotherm will have even more space, energy, capacities and resources for what you value the most – ingenious products and excellent service! I would like to invite you to share our sense of satisfaction with this growth.

Kind regards,
Alexander Watzek



Two of the driving forces behind the design, planning, organisation and layout of our new extension::

Alexander Watzek and Eva Demuth

Our very own star Variotherm



You know how it is: as a professional, you are used to always finding the ideal solution for your customers, but things become more tricky when you are building for yourself. After all, when you have a lot of knowledge about what is possible, one fantastic idea after another occurs to you during the creative planning phase. Luckily we have an experienced team that can safely navigate the sea of possibilities and guide us to our new, expanded home port.

Since the ground-breaking ceremony in March 2017, the extension to our headquarters has been quickly taking shape. Completion is planned for the end of the year.

THE PLAN. THE HIGHLIGHTS.

Variotherm stands for sustainable new approaches, innovation, quality of life, heat, comfort, cosiness, energy efficiency, respect, human values and looking ahead.

The architecture and the method of construction of our extension are a clear expression of all of this.

Hand-out reference project: m's new headquarters!



This project has been co-funded by the European Union.

Why is the extension necessary? Hasn't Variotherm only recently significantly expanded its production line? Yes, this is true! And it is for precisely this reason that investment in a new extension was the next logical step necessary to support the growth of our company. In order to be able to meet the great demand for Variotherm products in the long term, we require additional office space and a dedicated area for research and development. A consultancy and training centre is also being created in line with the culture of communication practised in our company.



HEATING. COOLING. VENTILATION.

The floors, walls and ceilings are being equipped with the latest in Variotherm technology. All surfaces are used in an energy-efficient manner. The intake of fresh air and pleasant indoor acoustics were also taken into account.

Variotherm's world of comfort

Visitors can experience quick switching between heating and cooling within a very short period of time for themselves in our special demonstration room. They are sure to be very impressed!

COMMUNICATION THAT RESPECTS CERTAIN VALUES.

Come and visit us for a good espresso! The VarioCafé is an ideal meeting place for this. After all, our business lounge and the adjacent creative and applied technology area are places for clients, business partners, research centres and our staff to come together and exchange ideas in a manner that respects common values.

Looking ahead at Variotherm

An additional basic requirement for the planning stage was that the Schneeberg mountain had to be visible! Take a look through the big porthole and you get a sensation of distance, freedom and communion with nature. Simply stunning!

RESEARCH AND DEVELOPMENT.

A centre for research and development is being created in the existing old building, where all products are tested and put through their paces. New product ideas, floor constructions and solutions for walls and ceilings are tested here.

Applied technology area

People who work in the sector can become familiar with important details and learn practical tips in our training courses – from how to screw our ModulePanels into place properly and ideal pipe installation, right through to precise mixing of the filling compound.

This is how Variotherm builds!

Variotherm attaches great importance to innovation when it comes to construction materials. The building shell was created as a drywall construction using CLT (cross-laminated timber) solid wood panels and clad with gypsum fibre boards on the inside in certain areas. A large activated clay wall contributes to climate regulation inside the building. The panel facade was continued onto the adjacent hall in order to create a harmonious external appearance.

The result is a modern, high-tech building with impressive architecture. Both inside and out, it is inspired and brought to life by a spirit of both innovation and sustainability.

Our foundation: Ecology

Variotherm acts on the basis of sustainability and responsibility for future generations:

1. Use of mainly domestic products
2. Use of natural materials such as wood and clay
3. Ventilation system with CO₂ regulation and ideal air distribution
4. Water for toilets, gardens and washing machines from our own well
5. Significant reduction in wastewater
6. Energy-efficient LED lighting
7. Modulating heat pumps for heating and cooling

"A successful architectural design is always the result of strong roots of human values, a feel for the zeitgeist, a sense of the future, form and awareness. In the case of this project, all of these values are in perfect harmony with Variotherm."

Architect DI Klaus Pristounig

VARIO THERM TECHNOLOGY IN PRACTICAL USE

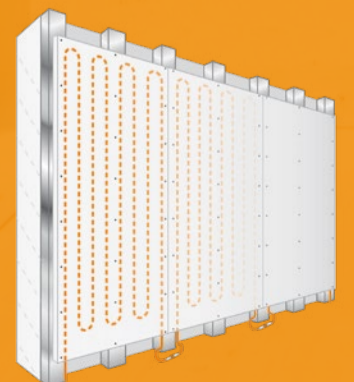
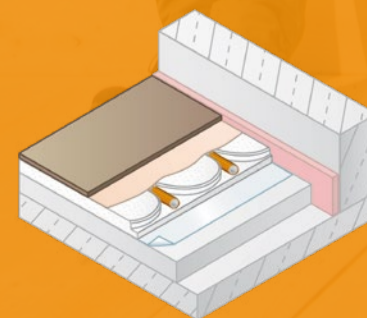
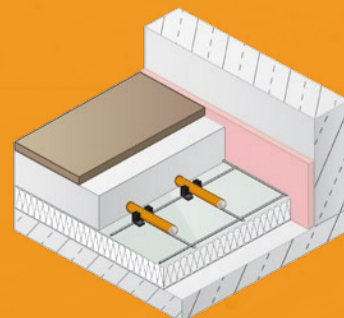
VarioClip floor heating

VarioComp floor heating

ModuleStandardWall heating/cooling

In keeping with our philosophy of wanting only the best of everything, we placed our trust in our own products for our extension:

- Screed floor heating systems
- VarioComp modular floor heating system
- Modular-wallheating/cooling for dry construction
- EasyFlex- wallheating/cooling under plaster
- Ceiling cooling/heating for dry construction
- Skirting heating system
- Trench heating





Master carpenter Ing. Wolfgang Raser

“The greatest innovation achieved by the human race was to move out of cold caves and build comfortable huts out of clay and wood. For this reason, no other building material transfers the communion between nature and humans into modern times more successfully than the most natural and original building material of all ages – wood!”

200 m³ of solid CLT

It is well-known that wood is a wonderful material! We love and value this material for its versatility and environmental friendliness in particular. The 200 m³ of CLT used for the project has the following impacts:

- 715 trees from domestic, Central European forests
- 148 tonnes of CO₂ are stored long term in this CLT
- It only takes 13.8 min for this amount of wood to grow back in forests in Austria

Benefits to the power of 10

Every one of these investments results in an incredibly valuable multiplier effect:

1. More space for research and development
2. Bringing engineering areas together
3. Creation of additional office workspaces
4. Establishment of a consultancy and training centre
5. Improvement of communication thanks to the VarioCafé, business lounge, creative room and application technology room
6. Heating, cooling, ventilating with ideal comfort using the lowest amount of energy
7. Shorter production and delivery times by optimising logistics
8. Cooperation with schools, training centres and research institutions
9. Intelligent controlling of building technology
10. Achievement of a self-sufficient building in terms of energy thanks to the installation of a 110 kW photovoltaic system

Regional construction partners

We were able to use expert partners and trade professionals from the local region for the implementation of this ecological building project:

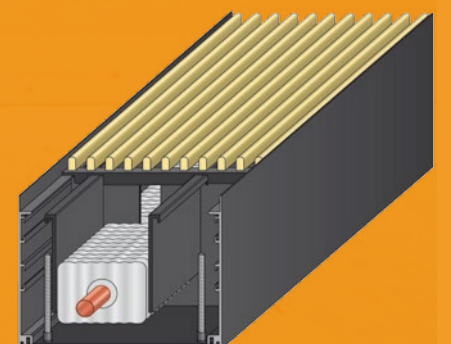
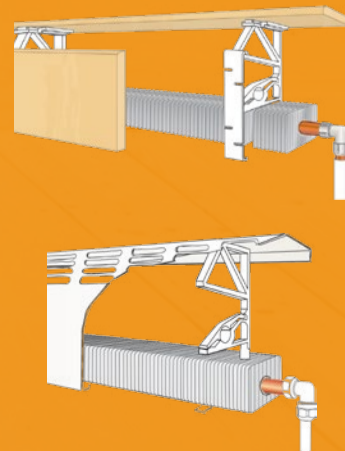
- Documents for planning approval, building supervision: EINFACH3 Architekten, Bad Vöslau/Vienna
- Preliminary design: Martin Ruehrnschopf Architecture, Vienna
- Construction management: Neumayer Bau GesmbH, Purbach
- Carpentry: Holz & Bau Hirschböck, Hartberg
- Electrical planning: Schratt & Co GmbH, Vienna
- Planning of heating, air conditioning and sanitation: Kollar GmbH, Lilienfeld
- Ventilation: Höller-Luft, Wöllersdorf
- Roofing: Rosner GmbH, Leobersdorf
- Metalwork (fire door, sun protection): Göschl Metallbau GmbH, Kottlingbrunn
- Metalwork (staircases, plant boxes): Sasa Savicic e.U., Vienna
- Light domes: Sadler-Lichtkuppeln- KunststoffverarbeitungsgmbH., Traiskirchen
- Windows: Hrachowina Fenster und Türen, Vienna
- Facade: Eternit-Wow-Fassade, Vöcklabruck

EasyFlexWall heating/cooling

ModuleStandardCeiling-Classic

Skirting heating system Classic and Delta

Trench heating system

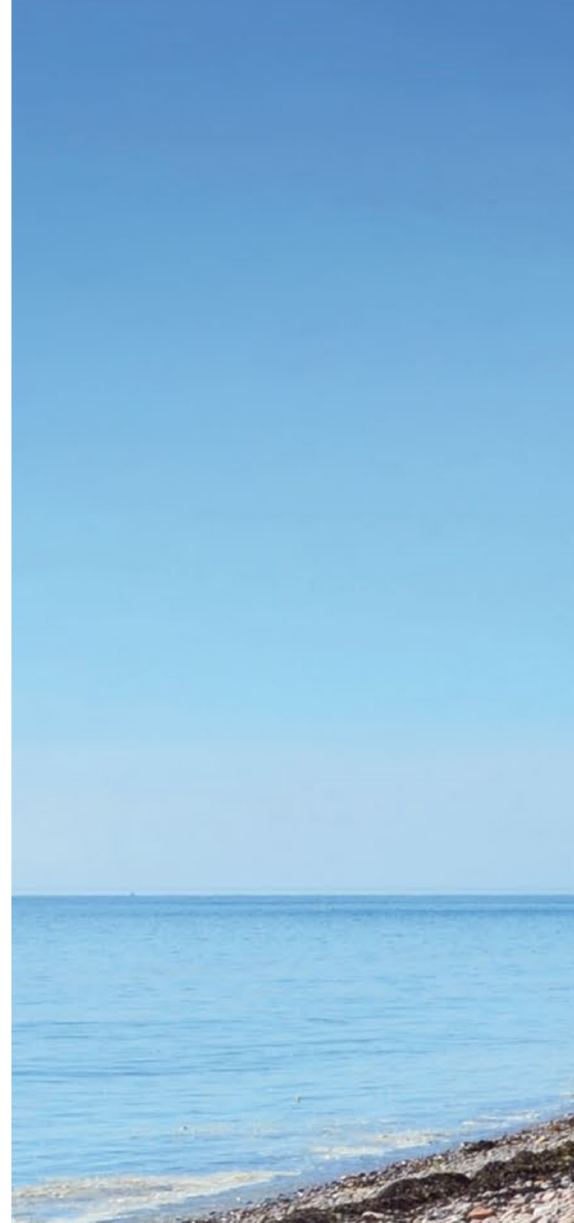
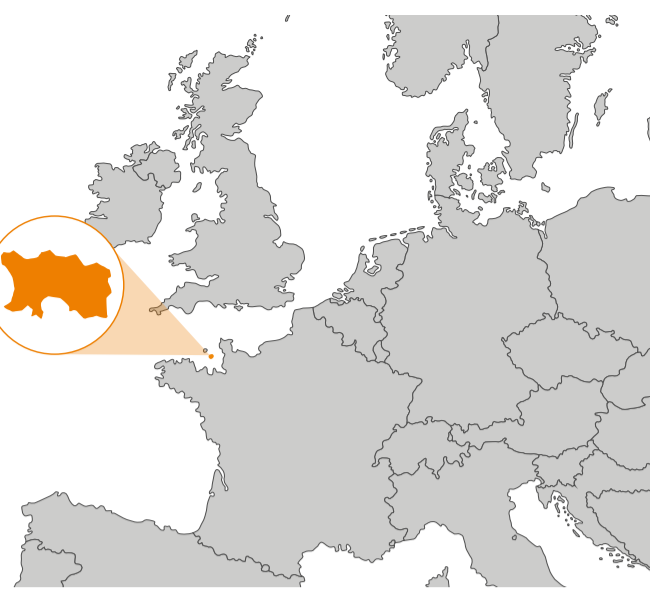




Le Hurel Tower

The Tower of Jersey. 1783.

Jersey Island



The Battle of Jersey was a crushing defeat for the French forces. And the aim was that the French should never again try to capture the British Channel Islands. Two years later, Le Hurel Tower was built as a fortification. Today, this striking tower on the coast is an impressive private residence that represents the state of the art in terms of energy efficiency.

Its stone walls are 230 years old, and certain walls are 1.5 metres thick. The conversion work took 18 months. A lot of requirements had to be complied with as regards the protection of historical structures. The refurbishment of Le Hurel Tower was a considerable challenge, as installations and all other work had to be carried out with the greatest possible care in order to preserve the basic structures and character of the building.

It was worth all the effort: today, this architectural masterpiece is a harmonious coming-together of history, innovative design and energy-saving building technology. Selecting the right combination of energy, heating and cooling systems played a key role in the great success of this project. Expert knowledge in the renovation of historical structures was called upon in the precise planning and sizing of this project.

Historical building. The latest technology.

This was an ideal project for Mario Baumgartner, Variotherm's sales specialist. Detailed planning was carried out together with our local partner, Mark Hodge from A.R.T. Alternative Renewable Technologies, drawing on the knowledge and skills of everyone involved.

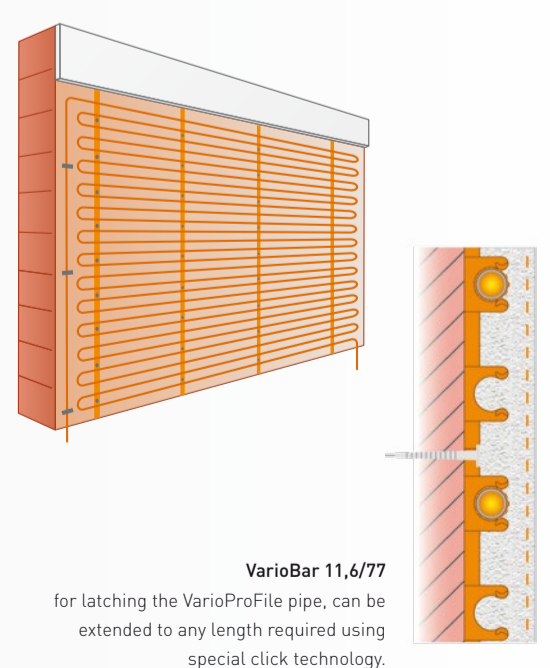
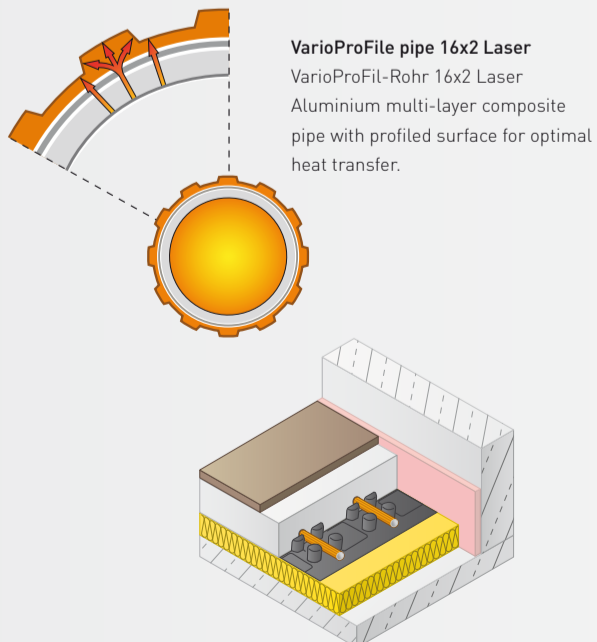


TECHNOLOGY

VarioFix floor heating

VarioComp floor heating

EasyFlexWall heating/cooling





The result was a carefully considered mix of products – including Variotherm floor heating and Variotherm wall heating/cooling – that took into account both environmental and cost-effectiveness factors.

As all the components in this overall system were perfectly coordinated with one another, excellent energy efficiency was achieved in combination with adequate thermal insulation and a heat pump.

The high degree of complexity involved in the delicate renovation work is not immediately obvious to the naked eye when you look at this building. However, Variotherm systems, which are flexible in terms of installation, combined seamlessly despite the sloped and non-uniform walls, cross beams and other building requirements.

A beacon that can be seen from far around.

The result was not only pleasing to the owner of the tower, but also completely fulfilled the demanding design standards of the team of architects thanks to the Variotherm solutions that were installed invisibly in the floors and walls.

This carefully refurbished building is a tower-sized beacon of sustainability.

Today, Le Hurel Tower – a unique, luxury private home at Le Hurel beach – is looking its very best again!



Le Hurel Tower

Variotherm partner and installer

A.R.T. Alternative Renewable Technologies

Mark Hodge

GB-Jersey, JE3 1GS.

www.alrentec.com

Variotherm systems:

65 m² EasyFlexWall heating/cooling

90 m² VarioFix floor heating

10 m² VarioComp floor heating





Freedom. Peace. Heat.

This is the ultimate feeling of luxury – living on water, in your own houseboat. With every possible home comfort and Variotherm floor heating. Wait a second! Floor heating, on a boat? Is that even possible? But of course! And what's more, it's not even that difficult!

The low profile VarioComp with its construction height of just 20 mm will warm the feet of even the hardest mariner and the most sensitive mermaid! Powerful and with very responsive control, this system provides cosy heat where cold feet would otherwise be expected.

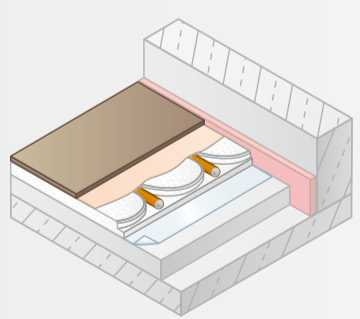
ABC Arkenbouw can boast vast experience in the construction of houseboats. However, anyone who thinks here of old, romantic wooden barges à la Tom Sawyer is paddling up the wrong creek. From an architectural viewpoint, the floating houses built by this specialist company are extremely graceful and sophisticated structures made of glass, wood and steel that offer every conceivable comfort.

No matter how technologically advanced these floating palaces may be, traditional floor heating with screed is a non-starter for weight reasons. The installation height would also be too bulky for this application. To ensure pleasantly heated rooms nonetheless, the project manager Breman Kampen asked the company to install ultra-flat, lightweight and easy-to-fit floor heating. A clear case for the efficient VarioComp system! A total of 110 m² of these panels, which are both simple and flexible to install, were fitted in the lower and upper decks. The houseboat's floor heating is regulated by means of two distributor circuits, which are in turn controlled by the VarioManifold.

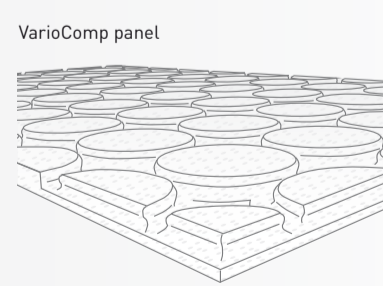
The fact that the excellent reputation of our products has spread so far to Northern Europe is down to the work of Technea Duurzaam, our long-standing Variotherm partner. Since back in 1998, this Dutch company has been acting as a store of expert knowledge on energy-efficient solutions. Luuk Dijkhuis, the managing director of Technea, is very enthusiastic about our many years of working together: "Right from the very beginning, we have valued the high quality of Variotherm products and smooth manner of doing business, from ordering right through to the delivery of goods."

TECHNOLOGY

VarioComp floor heating

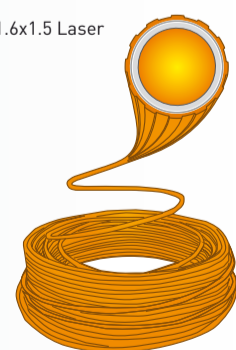


VarioComp filling compound



VarioComp panel

VarioProFile pipe 11.6x1.5 Laser



Houseboat Netherlands

Variotherm partner
 Technea Duurzaam
 NL-8938 AS Leeuwarden
 www.variotherm.nl

Installer
 ABC Arkenbouw
 NL-8320 AC Urk
 www.arkenbouw.nl

Variotherm system:
 110 m² VarioComp floor heating





Sustainable dining pleasure

A culinary treasure that also shows excellent taste in terms of its heating system is located right in the middle of the stormy Bay of Biscay, surrounded by a rugged hilly landscape where hardy old vines defy the harshweather of the Atlantic coast.

The simple project name "Restaurante 3 estrellas Michelin" actually stands for nothing less than the second best restaurant in the world! This high-end restaurant, which was given this honour by the "Elite Traveler" lifestyle magazine, is the only one in this province in northern Spain that can boast three Michelin stars.

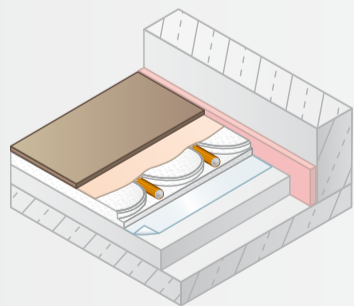
The most important secret ingredient in the recipe for success of this restaurant is that it was designed and built with a philosophy of sustainability very much to the fore. Subtle expertise, a feel for details and tasteful design are all evident here outside of the restaurant's core culinary arts too. An incomparable symbiosis of culinary delights, architecture and nature is served up to visitors here. This unique building reflects the Basque way of life and was designed to be as sustainable as possible. All of the rooms in the restaurant flow openly into one another so as to give visitors a sense of communion with the surrounding environment. Large glass facades create a direct visual connection with the landscape. Strong winds, heavy rainfall and rapid temperature fluctuations are not uncommon on the Atlantic coast. An exceptional heating solution was required in order to ensure pleasant indoor temperatures at all times under these conditions.

For this reason, the ambience depends on the cosy effect of a VarioComp floor heating system, which was installed in a considerable floor area of 630 m². The energy for this very economical and, at the same time, very powerful low-temperature system comes from the on-site geothermal heat pump system and from solar collectors. In addition to a sophisticated waste-recycling management system, rainwater is also collected and used for certain purposes in the building. A charging station for electric cars is of course also available. In this project, gastronomy is regarded as a universal language that is also well-suited to communicating the message of sustainability. For this reason, the restaurant was honoured with the Sustainable Restaurant Award 2014.



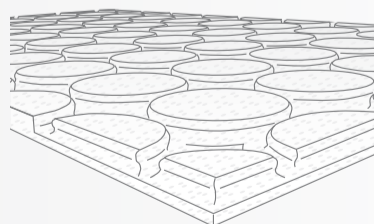
TECHNOLOGY

VarioComp floor heating

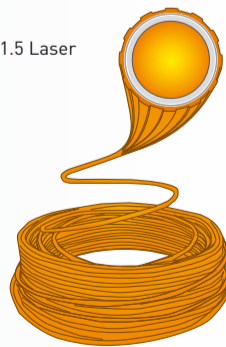


VarioComp filling compound

VarioComp panel



VarioProFile pipe 11.6x1.5 Laser



Luxury restaurant in Spain

Variotherm partner and installer
OSTARGI Energias Alternativas S.L.
ES-48196 Lezama
www.ostargi.biz

Design and construction management
Aterpean Architektur
ES-48950 Erandio-Goikoa
www.aterpean.com

Variotherm system:
630 m² VarioComp floor heating





Build better. Live smarter.



“Blaue Lagune” is a paradise of ideas for anyone looking for modern building and home-living solutions. And many visitors decide that a new “Terra110” bungalow is the home of their dreams. Alongside uncompromising quality in terms of building technology and energy efficiency, this house also impresses with its gentle, maintenance-free, silent Variotherm ceiling cooling.

Great comfort with many extras. Living on one level. The latest in smart-home technology. Easy to control using your mobile phone. In short, the “Terra 110” bungalow designed by prefabricated construction specialists Haas Fertigbau meets every possible requirement that could be demanded of a modern home!

Particular importance is attached to elegant features in this bungalow. And you can feel and see the difference. “The room height of 2.70 m opens up an entirely new range of possibilities – also with regard to heating and cooling of the building,” says Ferdinand Perner, head of sales at Haas Fertigbau.

“During the planning phase, we got in touch directly with Variotherm with the aim of offering our customers attractive additional features in terms of

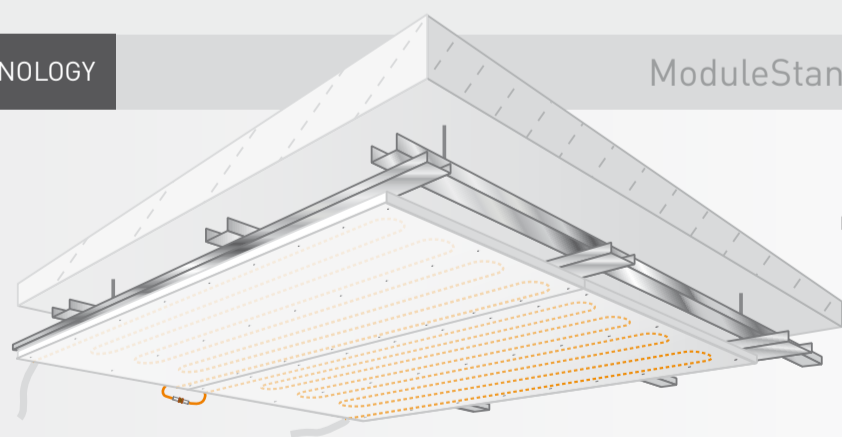
living comfort. Once all details had been designed and the sizes of the required surfaces had been determined, everything went very quickly,” adds Perner, who only has positive things to say about the progress of the project. “Our specialist installation company installed the hydronic connections and pipes.”

The supply pipes were first pre-installed and the ceiling cooling panels were then put in place. The individual cooling circuits were combined and connected to the VarioManifold. After flushing, a seal test and a test run of the heat pump, the other surfaces were finished.

Plastering and painting of these surfaces was carried out immediately afterwards so as to make the deadline for opening. All the work steps were completed within just three working days. The operating costs of this cosy Haas bungalow are reduced to a minimum, thanks also to the innovative building services equipment that has been used. We strongly recommend that anybody who is looking for inspiration from this project should visit the “Terra110” showhouse at “Blaue Lagune”!

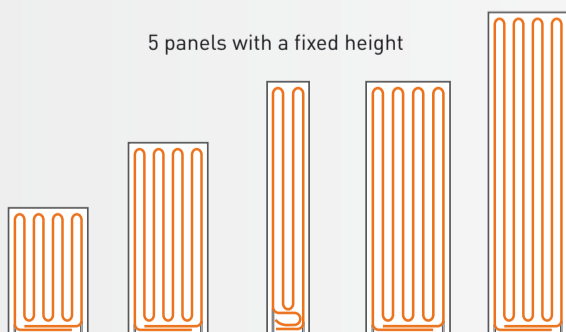
TECHNOLOGY

ModuleStandardCeiling-Classic

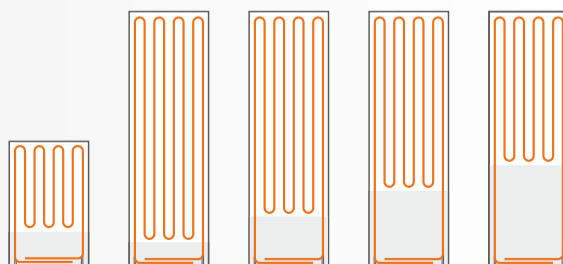


ModuleStandardCeiling-Classic

5 panels with a fixed height



5 panels with a variable height



Haas Fertighaus Bungalow

Planning

Haas Fertigbau Holzbauwerk GmbH & CoKG
Ferdinand Perner
AT-8263 Großwilfersdorf
www.haas-fertigbau.at

Installer

Glatz Haustechnik GmbH
AT-8243 Pinggau
www.haustechnik-glatz.at



Variotherm system:

60 m² ModuleStandardCeiling-Classic

The bungalow can be viewed at “Blaue Lagune” (plot 17) in Wiener Neudorf (Austria).



“No, that isn’t possible.” But it is! And how!

Five specialists gave us the same answer. Heating AND cooling? With no noise? With no forced air? Sorry, that doesn’t exist. We can’t do it. We won’t do it. Hmm. Until the client approached Variotherm. And all of a sudden it was possible! It was even relatively effortless and quick!



“I will admit that I was a bit sceptical initially if it would work,” says a now very satisfied Variotherm customer. “After all, I had asked many so-called experts and everyone gave me a different answer.” The client had become a little discouraged by the time he approached Rauter, a specialist installation company, with his wish for a silent, economical and invisible heating and cooling system. Fritz Rauter worked on this project in cooperation with Peter Unterrainer, a consultant at Variotherm.

“Of course it will work,” said the Variotherm customer service employee Peter Unterrainer, who was sure of himself. “I promise you that if it doesn’t work, I will knit woollen jumpers for you and your wife for Christmas myself!”

Reassured by all this, the client opted for a Variotherm wall and ceiling heating/cooling system. 148 m² of ModulePanels with integrated aluminium multi-layer composite pipes were installed in the walls, pitched roof and ceiling in a floor space of 182 m². The gypsum fibre boards, which have been tested for fire protection, then had their joints filled in and were then plastered over. Ten different board sizes allowed for optimal use to be made of all available surfaces.

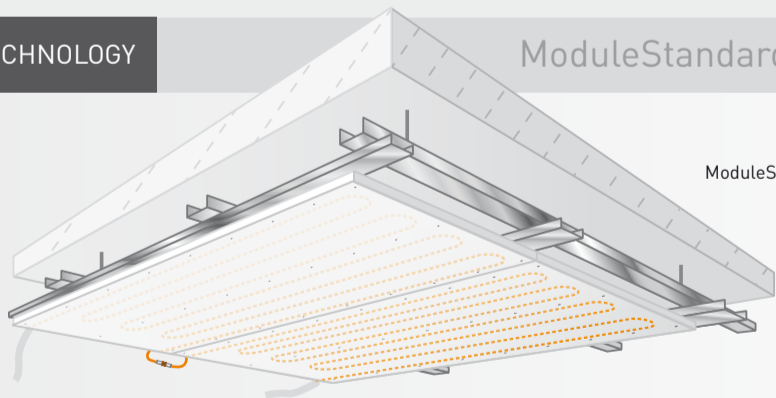
The activated wall and ceiling surfaces give off cosy radiation heat in winter and also ensure everyone keeps a cool head in summer. All of this is achieved entirely without fan noise and forced air.



TECHNOLOGY

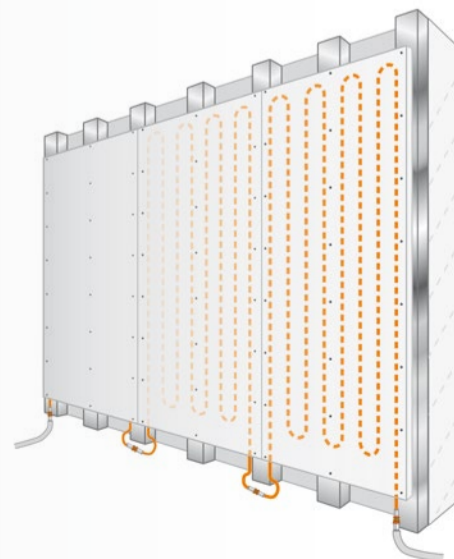
ModuleStandardCeiling-Classic

ModuleStandardWall heating/cooling



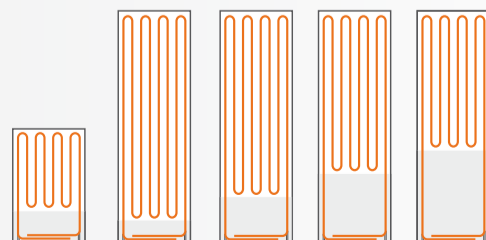
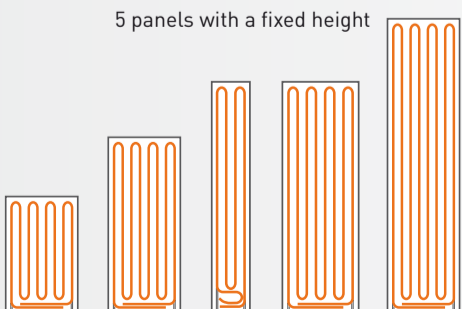
ModuleStandardCeiling-Classic

ModuleStandardWall



5 panels with a fixed height

5 panels with a variable height



Attic extension

Design and construction management
Oksakowski & Korzil ZiviltechnikgmbH
DI Manfred Korzil
AT-2700 Wiener Neustadt
www.korzil.at

Installer
Rauter GmbH
Fritz Rauter
AT-7210 Mattersburg
www.rauter7210.at

Variotherm systems:
148 m² ModuleStandardWall



A space-saving wonder: The VarioManifold 5.0



Minimal dimensions

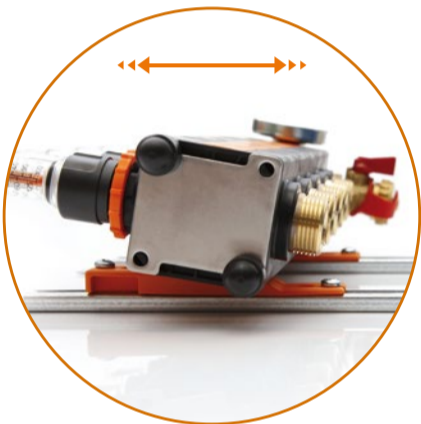
Our new heating/cooling distribution manifold, VarioManifold 5.0, has an even more slimline structure and is even easier to affix. The segments, which have been reduced to 50 mm, will look good anywhere – particularly in the Variotherm manifold box with its installation depth of just 80 mm.

Minimal price.

The VarioManifold 5.0 is very attractive from a price perspective too. High quality and pioneering – a real top-of-the-range product!

Flexible positioning

Click! And installation is complete! All positions can be adjusted flexibly. Which is very simple and saves a lot of time too!



Reliable setting

Once it has been adjusted and the affixing ring has been set, the position for opening and closing is marked. Secured as per ÖN DIN EN 1264-4.

Easy cleaning

The viewing glass can be unscrewed and cleaned while under pressure. The markings on the glass can thus always be read off precisely.



For special applications – A thermal imaging camera for smartphones

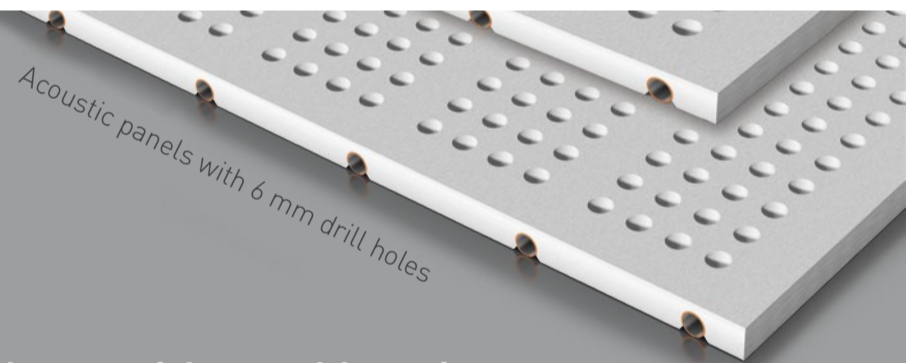
Even James Bond would have fun with this cool gadget. Simply plug it in to your smartphone to turn your mobile into a fully functional thermographic camera! You can then locate all hidden pipes in floors, walls and ceilings in a safe, reliable manner with the help of thermal images.

This thermal imaging camera is available from electrical retailers.



For those with good hearing – Acoustic panel with 6 mm drill hole

Our sound-absorbing acoustic panels are now also available with a 6 mm drill hole. The panels with 8 mm drill holes are always in stock and can be supplied at any time. Acoustic panels with hole diameters of 10 mm are also available in our range.



For demanding builders – A mixing bucket with marking

In addition to our 30 litre mixing bucket, there will also be a water bucket with an accurate 8 litre marking. Using this bucket ensures that the amount of water will be just right, thus guaranteeing an ideal mixture of Variotherm's VarioComp filling compound.



For secure attachment – Anchors for Clip & Fix

Supporting anchors ensure reliable attachment of VarioFix panels or Vario-Clip wire meshes to thermal insulation. The packaging unit (500 pieces) includes a fixing tool. These new supporting anchors are now available.



Fixing Anchor

Fixing Tool

A strong partner. For the last 15 years.

A fast-paced world, rapid developments and changing market conditions are characteristics of our age. It is thus all the more remarkable and gratifying to be able to count on a long-standing Variotherm partner such as Ing. Daniel Dinhopl and his team.

15 years are a long time. Anybody who shows customer loyalty over such a long period and, on top of this, who maintains such a friendly and always highly professional business relationship deserves to be



Presentation of a Variotherm certificate for long-standing loyalty and partnership. Variotherm customer service employee Peter Unterrainer (left) and Ing. Daniel Dinhopl (right).

Targeted ongoing training and a great interest in their work and in similarly minded partners such as Variotherm have helped Ing. Dinhopl to find its way as a traditional company in today's world and to keep up with the times.

A company is always only as good as its products which the company stands over with genuine good faith. Ing. Daniel Dinhopl knows our range inside out. We are particularly proud of the fact that he also places his trust in Variotherm products in his private life. Last year, he extended the roof and upper storey of his home and installed a Variotherm ceiling cooling and heating system here. As a specialist in the sector, he also opted for a VarioComp floor heating system.

www.dinhopl.at



honoured. We would like to take this opportunity to say a very sincere 'thank you'! A successful relationship over many years is no mean feat. However, this family-run company from Wiener Neustadt has been showing how it's done since 1955. Ing. Daniel Dinhopl and the company's approximately 20 employees work in the areas of gas, water, heating and renewable energy sources. However, decades of experience and detailed knowledge are not regarded as an excuse to rest on one's laurels in this company. On the contrary!



Five departments – one direction

As regards the culture of communication and interaction at Variotherm, our five group leaders always demonstrate mutual respect. Our monthly meetings are characterised by excellent preparation and focused, constructive, professional discussions.

Everybody is brought up to speed on the latest developments in the monthly commercial reviews. Each group leader reports on his or her department. Important questions and difficult decisions are discussed and agreed by the entire team. Day-to-day issues and project-related topics can be dealt with and solved most efficiently by discussing them directly in the group environment.

The GL5 team meets for a conference once a year to improve networking on cross-departmental issues, to define visions, to refine planning and to coordinate goals together. At this G:orange Day (Go orange!), company policy is created that is grounded in values of decency, respect and cooperation.



The group leaders (from left to right): Gernot Baumgartner (production, logistics.), Alexander Novotny (sales), Eva Demuth (office, finance.), Thomas Baumgartner (engineering, research, development.), Alexander Watzek (advertising, marketing.)

Everything is just a click away!

www.variotherm.com

New approaches start off by discovering new things. By the way, have you discovered our new website yet? It can now boast an even easier-to-use interface with a more user-friendly menu structure. This will save you time, give you better access to information and also provide inspiration for new ideas in the areas of sustainable building, heating and cooling – in other words, inspiration for new approaches!

Everything at a glance!

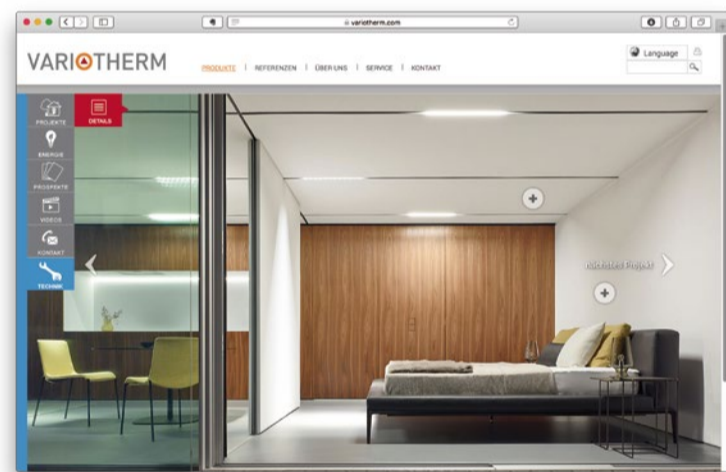
“Quicklinks” is the magic word when it comes to quick information! Simply click on the symbols on the left to view prestigious reference projects. Or other interesting information about Variotherm. Or all our brochures, available to download. Or our very latest product videos. Good ideas are now even closer at hand! If you have any questions, please write to us. This too can be accomplished easily with just a single click.

Clear and easy to use!

So far, so colourful. Our new colour-coded guidance system makes it even easier to find your way through Variotherm’s world of products. The colours make it immediately clear to users which product menu they are currently in. In this way, they can quickly obtain all the information they need, print it out or download it in PDF form.

A picture says more than a thousand words!

Wow! Just wow! You have to see these pictures! We only allow first-class photographers to capture our first-class reference projects. You will also find a documented project on our website for every product. A click on the quicklinks or the overview page in the main menu is all it takes.



All Variotherm partners in your area!

A map. And many Variotherm partner buttons that you can click on. It really is this easy to find your local Variotherm partner – whether in Austria or abroad.

Would you like to find out more? Then subscribe to our newsletter!

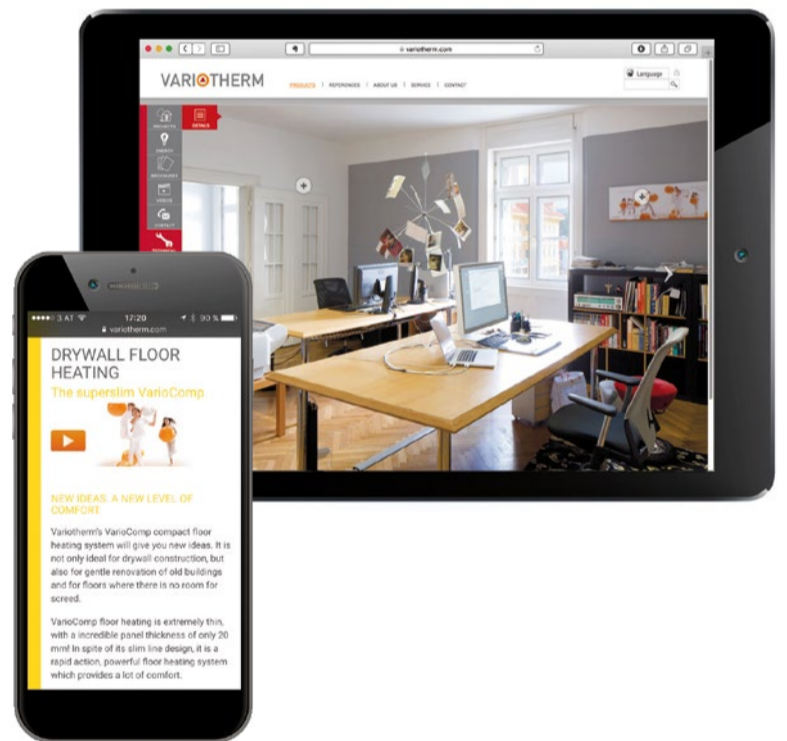
Simply sign up and lots of useful information about products, new products, improved products, installation tips and events will arrive automatically to your e-mail inbox. Questions, suggestions or criticism?

Subscribe to our newsletter:

www.variotherm.com/en/contact/newsletter.html

Compact and mobile!

A quick glance at your smartphone. Or a look at your tablet when surfing on the sofa at home. Or on your favourite browser on your PC when you get a chance. Whatever device you use to search for information about Variotherm, you will find what you’re looking for here. Our new website has been optimised for all mobile user devices.



Variotherm on Facebook? I like it!

www.facebook.com/variothermheizsysteme



Variotherm’s own Facebook page? Okay, we’ll do it! Or maybe not, after all? And if so, who will maintain our Facebook page? And do we really have enough interesting stories to tell? Sure we do! Let’s not beat about the bush: for a long time, we avoided the issue of Facebook. Hmmm. Until our marketing employee Sabine Ostermann came along and started working on social media for us. Since then, we have been fully on board and our enthusiasm is growing. And we are posting content that you will like too! Follow the progress of our extension, find out useful information directly from our trade fair visits, and get to know the people behind Variotherm better. Or else send us a message. After all, Facebook friends can talk to each other more directly, quickly and easily!

Summer sun. Holiday bliss.



It was time for getting active outdoors again: we had already visited Upper Austria, Lower Austria and green Styria in previous years. Thankfully, we already have the perfect destination in mind for this year. There is plenty to enjoy right on our doorstep – so off we go to the Burgenland area! With over 2,000 hours of sunshine on 300 days a year, this is just the right place for us after a long, cold winter.

We set off from 9 to 10 June 2017, and in Pamhagen we were able to dip our feet in the bathing lake at Vila Vita. Our accommodation was in thatched-roof bungalows, in true Burgenland style. Team-building was pencilled in for Friday. Stacking beer crates, the 'Wettnageln' nail-hammering game, pedalo racing – Vila Vita had plenty of great activities on offer.

Saturday was dedicated to both cycling and culinary delights. We rented bikes and cycled to the next 'Heuriger' wine tavern. The activity of cycling meant that nobody had to feel guilty about enjoying the local Pannonian specialities afterwards: Mangalitza bacon, home-made delicacies from Steppe cattle, Hungarian peppers, sun-dried tomatoes from the Seewinkel area, grilled zander from the 'Neusiedler See' lake ... this was a real treat! Once again, we are able to look back on an enjoyable company outing that had something for everyone.

The mountains are calling!



Strap your skis to the roof rack and let's head for the mountains! This is what our partner Fermacell had in mind when they invited us to join them on a trip to the slopes. For many years now, Fermacell has been a reliable supplier and a like-minded partner when it comes to high-quality gypsum fibre boards for our drywall construction systems. The VarioComp floor heating system, our modular wall heating/cooling system or the modular ceiling heating/cooling system – Fermacell is our trusted partner for all these products.

To thank us for our many years of loyalty, Fermacell invited us on a night skiing trip in Semmering on the Hirschenkogel mountain in February. As enthusiastic skiers, we of course paid heed to the call of the mountains! Once our sporting pursuits were over, we tucked into a hearty traditional meal in the 'Lichtensteinhaus' restaurant. All in all, this was a successful, enjoyable evening that added another chapter to our long-standing partnership.

New employees



Aaron Watzek
Engineering

Yes, the name is something of a giveaway. Aaron is the son of the boss. But as a grounded, likeable and modest chap, he doesn't make a big deal about this. His comprehensive knowledge about Variotherm is of course a natural result of his upbringing. Aaron Watzek will soon graduate in building services technology from the Higher Technical Education Institute in Pinkafeld and he will support the Variotherm engineering team.

Markus Peer
Equipment administration

The qualified maintenance technician Markus Peer has many years of experience in production. Since mid-October, he has been part of the Variotherm production team. He has excellent knowledge of production equipment, and his colleagues very much appreciate his contribution to the team.



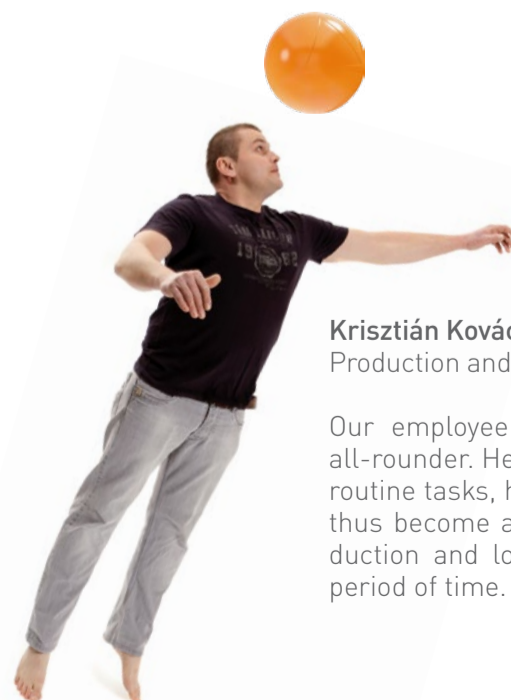
Robert Hofer
Sales for western Austria

Our man in the west! Our experienced sales professional Robert Hofer will be managing the Variotherm sales area of Tirol, Salzburg and southern Bavaria. A native of Tirol, he has already gathered extensive experience in the areas of heating, cooling and controlled ventilation. As a qualified telecommunications and electrical technician and a certified photovoltaics planner, he is now looking forward to offering Variotherm's customers in western Austria the best possible service.



Okan Bozkurt
Engineering

Okan – whose nickname is 'Kurtl' – previously did a practical placement at Variotherm. His aim was to gain an insight into the operational and working processes in an innovative production company. With his diligence and enthusiasm, he was such a great addition to our team that we decided to hire him! He will be part of our Engineering team.



Krisztián Kovács
Production and Logistics

Our employee Krisztián Kovács is a real all-rounder. He is happy to get involved in all routine tasks, helps out everywhere and has thus become an important part of our production and logistics team in just a short period of time.



P:URe writing pleasure

We have carefully tested our new eco-pens. The results: they are ergonomic in the hand, make you want to doodle creatively on your desk pad but can also draw clean lines on complex planning drawings, they are a pleasure to use and – on top of all this – they are also environmentally friendly. Just perfect! Alongside their outer appearance, the material used for our pens has also changed.



The matt orange casing surface is made of biodegradable plastic that is even compostable. The same inner tube and tip as were previously used provide the same level of writing convenience.

Test result: we would like to award our new eco-pens five hand-drawn stars out of five!



P:URe laughter for kids

The “Sonnenhof” social-pedagogical home in Grünbach am Schneeberg offers a place of refuge and harmony to children and young people who haven’t been lucky enough of enjoy childhoods free of worries, who are orphans or who have suffered abuse. The employees at “Sonnenhof” try to make a happier childhood possible for these children on a day-by-day basis.

“To be able to just forget things for once and to enjoy life” – this is what children at this social facility dream of. For example, they would like nothing more than to spend a weekend at a holiday farm: to experience the animals at first hand, help out in the stalls, barbecue sausages on an open fire and simply have fun.

We realised this dream with the aid of the Variotherm Social Fund. From 16 to 18 June, twelve children were able to leave behind their everyday lives and enjoy a weekend at the “Edthof” guesthouse in Eben im Pongau: www.ediswelt.com

P:URe award

Variotherm was honoured with the “Aktion Wirtschaft hilft!” (Business Helps) award for the company’s outstanding involvement in social projects at an exciting gala held by the Fundraising Association Austria in February. The award-winners were not selected based on the amount of money they had contributed; instead, the focus was on unique and sustainable social projects.

The basic idea behind Variotherm’s “wage and donation rounding” project is that everyone can contribute and make a difference. Our employees can round down the net amount of their wages on a voluntary basis. Variotherm then doubles the amount of money donated in this way. Employees can decide on the use the money is put to in a democratic manner, having first been provided with information on the options available. This social project supports needy children living in the region.

Eva Demuth, CSR officer at Variotherm, says: “The award for our wage and donation rounding is a great honour for us. We hope that we can serve as an example for many other companies and projects to follow!”

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From left to right: Mario Baumgartner, Alexander Schauer, Alexander Watzek, Eva Demuth, Alexander Novotny, Sabine Ostermann, Günter Grube